



**ATLAS CARGO
SYSTEMS LIMITED**

**COMPANY
PROFILE**

Our Company



Atlas Cargo Systems is a client-centric clearing and forwarding company that is ardent about serving our clients with excellence in meeting their unique needs. Atlas Cargo meets the requirements of the clients from end-to-end (source to destination) of the logistics and clearing value chain.

We are committed to supporting our clientele through every step of the logistics and forwarding supply chain - from: consulting, concept development, planning, management, control, and execution to realization of all objectives.

The concept of freight forwarding may seem complex but at Atlas Cargo Systems, we ensure that the management of the consignment, warehousing, processing, deployment, transportation, tracking and storage are seamless for our clients.

Our execution methodology aids clients in their quest for: improved business processes, improved productivity and quality.

At Atlas Cargo Systems, our services are not just bespoke to suite our clients' needs, but we render them with diligence and passion. Because we have our clients at heart, we endeavor to be responsive and proactive at all times.

Our Vision

To evolve into the region's world class freight forwarding and Logistics Company.

Our Mission

We seek to become the preferred provider of holistic freight forwarding and logistics services.

To accomplish this, we pledge to:

- Deliver higher quality service to our clients
- Customize our service to suite our clients' needs
- Communicate and deal with our clients with the utmost honesty and transparency
- Be receptive to the concerns and needs of our clients
- Continuously build the capacity of our staff to enhance service delivery through use of technology
- Stay one step ahead of our clients by anticipating their needs

Our Values

- Integrity
- Reliability and Dependability
- Passion for Efficient Delivery

Atlas Team

At Atlas, we believe in the effectiveness and competencies of our people. We are dedicated to providing flexible, tailor made solutions that will satisfy the needs of our clients. We are driven and passionate about offering our clients efficient delivery. Our staff are enthusiastic and always ready to deliver excellent customer experience services to our clients.



Our Clients

Our clients are at the core of our business and we are motivated at all times to offer them reliable and dependable solutions that allow for improvement in quality and productivity of businesses, whilst we do the heavy lifting.

Our Approach

We embed a multi-modal approach in our operations so that our clients can stay informed about every process. The continuous flow of information between our operatives and our clients ensures continuity in our clients' business processes.

We also integrate our freight forwarding functions so that the outcome is driven by the business forecast based on the strategic objectives of Atlas Cargo Systems.



Our Services

Atlas Cargo Systems is a state of the art freight forwarding company, extending quality freight forwarding services since inception in 1995.

At Atlas Cargo Systems, we furnish supply chain solutions to our clients from the source to the final destination.

Our services encompass clearance, freight forwarding, warehousing, transportation, port services, cargo handling, and other managed logistics services.

Our services are integrated and can also stand as individual service components. The latter is to ensure that we provide a broad packaged logistics service offering for our clients, large and small. The point is, no matter the service you require; Atlas Cargo Systems will always exceed your expectations.

Air Freight Forwarding



It is crucial to have a partner who provides stability and reliability to maintain your supply chain's total integrity.

Atlas Cargo Systems offers international and domestic airfreight forwarding services connecting all major global markets.

As a major player in global airfreight forwarding, Atlas meets all your global transportation needs within Uganda and around the world. We handle shipments from small to large consignments with integrity and professionalism.

Our team of experts also ensures that clients get the best by furnishing bespoke services that are time-definite and cost effective.

Atlas airfreight forwarding solutions include, but are not limited to:

- Door-to-door and airport-to-airport service and pricing options
- Charters and special cargo
- Consolidation and direct-to-consignees service



Ocean Freight Forwarding

Customized solutions for your unique ocean freight requirements are at the heart of our service offering.

Our credible working relations with shipping lines reflect that we can provide our clientele with access to a global carrier portfolio, spanning major ports, with the best transit times, fully flexible scheduling and space protection agreements to meet your individual shipping requirements.

With our broad range of ocean freight solutions covering varied equipment types and consolidation services, we ensure your cargo reaches the right place, at the right time and in a cost-efficient manner. Atlas ocean freight solutions embrace:

- Domestic and International ocean freight
- Worldwide consolidation
- LCL (Less than Container Load)
- FCL (Full Container Load)
- Ocean Charter
- Container Management





Road Freight Forwarding

Our road freight management teams seek to understand your objectives and create solutions that meet your requirement. We combine simple, standardized Road Freight offerings with a host of bespoke options to attain the ideal balance of lead-time, capacity, frequency and cost; be it same day delivery or hauling hazardous cargo.

Atlas's expertise in transport management and planning allows us to design a solution that meets your requirements and also quickly respond to any event disruptions, such as weather.

Utilizing a reliable network and state-of-the-art technology, We are in position to monitor and dynamically react to situations such as: advent of adverse weather, additional pick-ups or drop-offs, or heavy traffic, meaning that your goods are always traversing the most efficient routes.

Warehousing

With a diversified global economy characterized by long distances between suppliers and customers coupled with the ever-increasing changes to rules and regulations, execution and fulfillment of orders is becoming ever increasingly difficult. In the face of the aforementioned challenges, Atlas provides a holistic package, including warehousing and distribution by our dedicated team to meet the most closely neat customer service requirements.

With our modern methods of operation coupled with technology, attainment of supply chain excellence remains a given whilst achieving synergies between the different business unit teams. Furthermore, our advanced network and warehouse planning leads to a continuous improvement of the Atlas affiliate warehouse grid. This enhancement is locked in due to Atlas global standards of process, performance management, including detailed price and process analyses.



Atlas warehousing solutions include:

- Warehouse storage
- Bonded facilities
- International forwarding
- Customs clearing
- Crafting
- Hazardous cargo
- FCL and Break Bulk Transport
- Container Packing & Unpacking
- Tracking and Tracing
- Stock inventory and status reporting





QUALITY ENVIRONMENT HEALTH AND SAFETY POLICY

The Management of Atlas Cargo Systems Ltd is committed to delivering of high quality standards of services to our customers maintain environment-friendly operations protecting the Safety, Health security and assets of all employees and stakeholders.

Our quality health safety and environment policy is effected through;

1. Quality, Health Safety, Environment and Security

- Committed to Zero Harm to our personnel and ensuring that their health, safety is at all times protected.
- Complying with relevant national and international occupational health and safety laws and regulations.
- Managing the environmental impacts, waste releases, chemical spills and promote sustainable resource use.

2. Training and Competence

- Effective training and education that is dedicated to ensuring our employees knowledge and skills are aligned and compliant with our relevant management requirements.

3. Communication

- Atlas Cargo Systems Ltd QHSE policy is communicated appropriately to our employees, customers, contractors, suppliers and all stakeholders.

4. Measurement and Continuous Improvement

- On completion of the evaluation and reviewing processes, management will make arrangements for preventive and corrective actions which will include identification and investigation of root causes of non-conformities as well as checking the effectiveness of established preventive and corrective actions.

Signed by

Managing Director

Date


07. November 2017

Signed by

Director

Date


07. November 2017

AFFILIATIONS & CERTIFICATIONS

UFFA – UGANDA FREIGHT FORWARDERS ASSOCIATION



Uganda Freight Forwarders Association (UFFA) is an umbrella association of logistics companies in Uganda. Membership includes foreign and local companies involved with freight logistics, including customs clearance, transport, shipping, ICD and warehouse operations. The association has 114 members handling over 90% of Uganda import and exports.

FIATA



*the global voice of
freight logistics*

FIATA, in French “Fédération Internationale des Associations de Transitaires et Assimilés”, in English “International Federation of Freight Forwarders Associations”, in German “Internationale Föderation der Spediteurorganisationen”, was founded in Vienna/Austria on May 31, 1926.

FIATA, a non-governmental organisation, represents today an industry covering approximately 40,000 forwarding and logistics firms, also known as the “Architects of Transport”, employing around 8 - 10 million people in 150 countries.

AEO – AUTHORISED ECONOMIC OPERATOR



What is AEO?

It is a trade facilitation program which Customs Department in URA is under taking to facilitate trade and promote security of international trade supply chain. Under this arrangement, businesses which comply with customs laws and regulations will benefit from customs preferential treatments such as fast clearance of their goods through simplified procedures, reduced inspection.



**ATLAS CARGO
SYSTEMS LIMITED**

AWARDS & ACCOLOADES

TOP 100



Atlas Cargo Systems is a holder of Top 100 awards for the years: 2012, 2013, 2015, 2016 & 2017.

What is a Top 100 Mid-Sized Company?

Essentially, a “Top Mid-sized Company” (“Top 100 Company”) is one which ranks ahead of its peers in terms of revenue growth, profit growth, returns to shareholders and cash generation / liquidity. A Top 100 company has succeeded in progressively growing its market position in the industries in which it operates and over time, this growth has translated into both returns for its shareholders and fairly sound financial position.

Key Distinguishing Factors

This Survey differs from other Surveys as follows:

- Objectivity: Awards will focus on quantitative criteria
- Focus on medium-sized enterprises
- Emphasis on large participation rate to ensure credibility of the findings and the Top 100 List
- Conference and Exhibition for the Top 100: Free entry

Atlas Operational Framework

Strategic Partnership

Long-Term Goals

Competitive Advantage

Strategic Partnership

As experts in the freight Forwarding sector, we seek to meet the needs of our clients by designing bespoke solutions that are peculiar to each unique business. As part of the Atlas tactical operations, we tend to form an alliance with our clients for collaboration.

- **Converging the experts**

Atlas strategic partnership leaves space for professional bonding allowing all players involved to work together in the quest to meet the specific objectives of any operation at any one point in time.

The collaboration among all parties ensures that activities along the value chain of every operation are met and eventually give the partnership a good degree of permanence.

- **Extending Planning to Logistics Assets**

Our team and other stakeholders come together to guarantee the extension of planning to our client's assets by catering to their future transportation, warehousing requirements and optimizing bottlenecked capacities that leverage market price fluctuations. Atlas logisticians put in extra hours to ensure the enhancement of extended logistics planning evaluations of our clients' actual orders.

Long-Term Goals

Atlas's long-term goals focus on maintaining a lasting cordial and yet professional relationship with our clients, as they are at the core of our operations. At Atlas, client satisfaction is paramount, reason why our approach focuses on three fundamentals to attain the aforementioned goals.

- **Capacity Planning and Management**

This fundamental accounts for the growing volatility and short term supplies of services during seasonally periods such as Christmas. Besides, in a quest to bridge the gap between demand and supply fluxes for non-seasonal periods, enhancing

the precision of forecast and improving the flow capacity of our clientele remain key. Capacity planning and Management at Atlas caters for everything from conceptualization to execution, that includes, but not limited to; requirement planning, implementation, monitoring, management and delivery.

- **Monitoring**

Atlas actively evaluates and monitors capacity to aid clients identify market developments as and when the need arises, to take proactive action.

Our monitoring element helps to reveal actual utilization of client fixed-capacity assets, such as internal and external warehouses, capacity available through frame contracts, and usage of full truckload (FTL) rates.

- **Optimization**

Whilst planning and management is ongoing, the next step is optimization.

Consignments assigned to carriers are adjusted regularly to make room for fluctuations and improvement to capacity utilization. This element ensures that our client doesn't have to worry about last minute changes in their requirements. In the end this process keeps the client rest assured, knowing that Atlas is not just reliable but dependable when called upon at any time.

Competitive Advantage

The Atlas advantage places us at an elevated pedestal than most industry players – We stay ahead of our clients at all times so they can remain confident in our freight forwarding and logistics operational framework. The merits we extend to our clients include:

- **Cost**

Reducing costs is a long-term goal for Atlas. We cut down our client's cost by offering customized solutions that suite their specific needs.

By consolidating shipments, we reduce transportation and warehousing costs to bolster the profitability of our clients.

- **Customer Service**

Atlas boasts of a diligent and professional team that responds to client needs swiftly regardless of the geographical location of one's business or distribution centers.

- **Specialized Services**

Whether you have a one-off project, an emergency shipment, high priority return or consignment of hazardous nature, Atlas is here to answer all your needs. In a nutshell, we are your freight forwarding and logistics one-stop shop

• Customs Brokerage

Our relevant technical knowledge of the customs service is an integral part of our operations which arms Atlas with a unique comprehension of the laws and regulations, licenses & procedures, concessions & tariffs, valuations, trade agreements and other statutory issues in Uganda and the region as a whole.

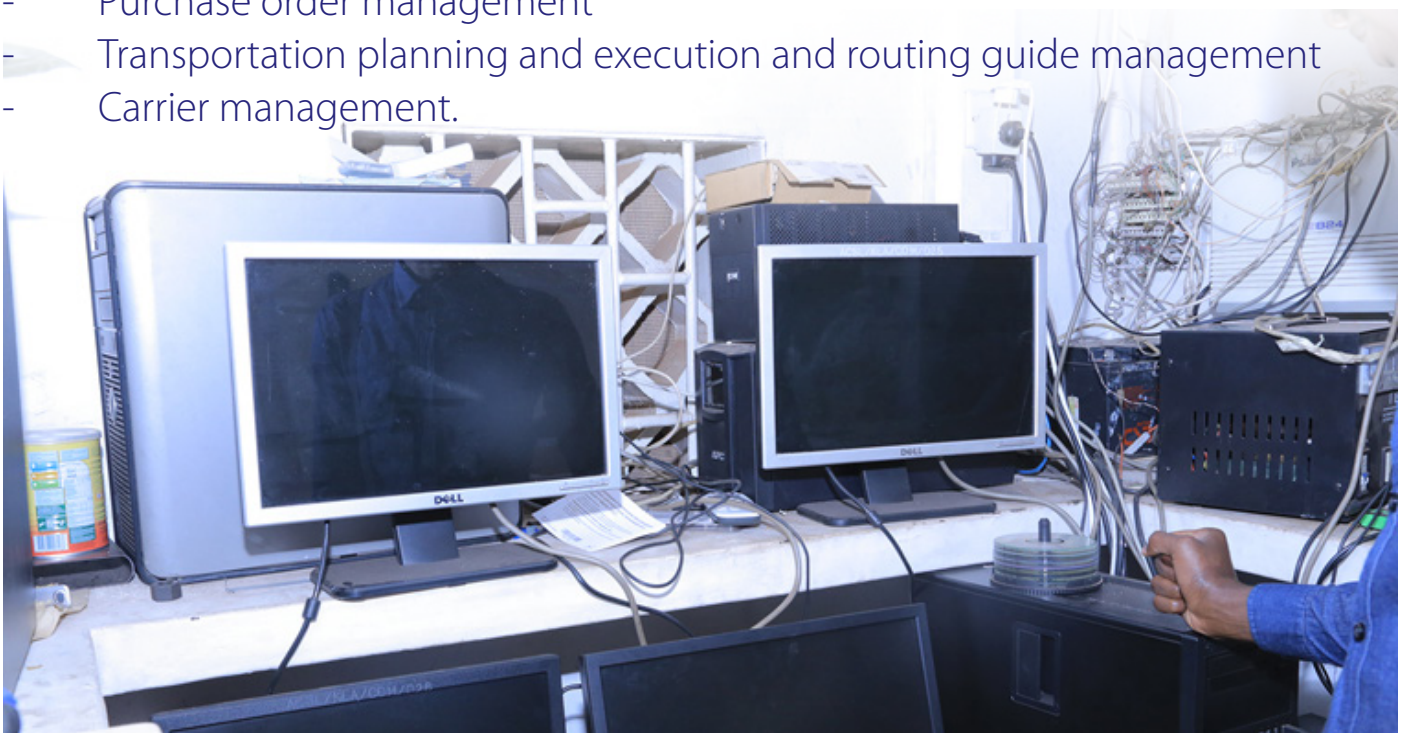
Our experienced and licensed customs agents possess expert skills in air and ocean freight procedures for clearance and export and warehousing processes. Our agents also assist clients on the documentation needed for their import and export process, and offer advice on trade, tax rates and duty exemptions.

• Technology

We operate in a complex international sector and it is crucial we operate efficiently according to international standard. To facilitate our efficiency, our IT systems seamlessly have the capacity, speed and flexibility to access the rapid flow of information from a wide range of sources to enhance our operations.

Our IT systems deal with functions necessary to have a fully automated logistics process such as:

- Manifesting plus integrated load & yard management
- Inbound transportation management and freight auditing
- Electronic data interchange (EDI)
- Inbound and outbound tracking
- Transportation procurement
- Purchase order management
- Transportation planning and execution and routing guide management
- Carrier management.



Whether you have a one-off project, an emergency shipment, or require bespoke solutions, you need Atlas because we don't stop thinking about you. We constantly strive to improve and make sure your objectives are met.

We understand the urgency and heightened awareness for shipments demanding special attention and we have just the right solution for you. Whether it's a new shop opening, plant relocation, newly acquired facilities, we have you covered. |



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